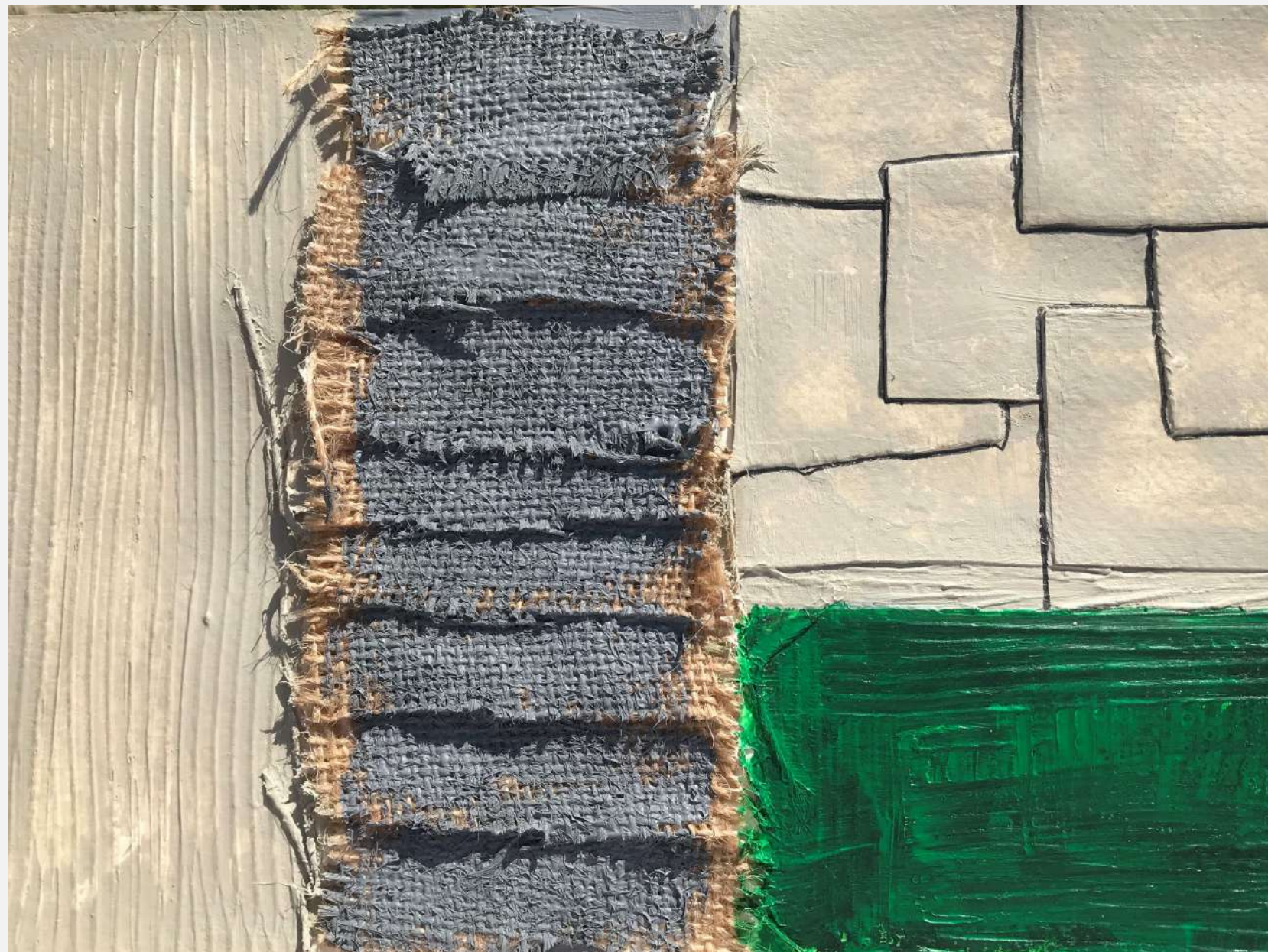


FABREGAT PERULLES SALES ABOGADOS

BARCELONA – MADRID - MALLORCA

www.fabregat-perulles-sales.com



The images reproduced in this brochure are the original art work of Fernando Sales.

Efficiency, proximity and a keen focus on cost control defines our practice at Fabregat Perulles Sales Abogados, positioning us as a real alternative to the large firms.



PART OF YOUR TEAM



Víctor Fabregat Rubiol
Partner
v.fabregat@fabregat-perulles-sales.com




Nieves Perulles Pérez
Partner
n.perulles@fabregat-perulles-sales.com



Fernando Sales Bellido
Partner
f.sales@fabregat-perulles-sales.com



Eva Arrébola Martínez
Partner
eva.arrebola@fabregat-perulles-sales.com



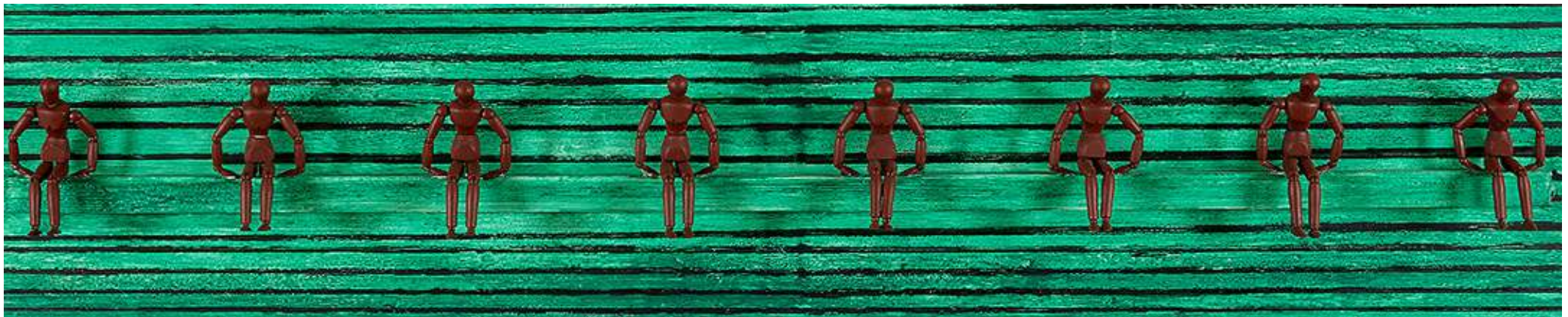
The Firm

Fabregat Perulles Sales Abogados is a local law firm with an international standard and global perspective. The firm was founded in 1999 to assist companies operating in the Spanish market. We are a firm of reference in international transactions, as well as in international dispute resolution.

We pride ourselves on having the knowledge of our international client's language and culture of business, which combined with our own culture of friendship and ease of communication enables us to work closely with their teams.

Our team has gained experience in several jurisdictions and has the ability to work easily in German, English, French, Russian, Italian and Spanish.

Our firm is dedicated to providing solid legal advisory services for both **local and international** companies with whom we share values, philosophy and entrepreneurship.



We understand our client's projects

Each and every business venture contains multiple factors; this is why our involvement always offers *global solutions*, encompassing the entire business process.

We have in-depth knowledge of the projects we are involved in, *working closely with our clients* throughout all the phases of business ventures: design of the legal structure, R&D, industrial implementation and production, distribution and marketing of goods or services.

This in-depth knowledge allows us to design a *comprehensive legal strategy* and *reduce litigation exposure*. Accompanying our clients throughout all stages allows us to provide *solid judicial or arbitral defense*, if necessary.



EXPERTISE

Fabregat Perulles Sales Abogados is not a generalist law firm. Since our foundation we have been committed to providing *highly specialized legal counsel*, adding value for our clients in each practice area we offer.

TEAM

We pride ourselves on being more than legal advisers to our clients, we work closely with them to form *part of their team*. Our principle goal on all projects is to fully understand all aspects, implications and work in perfect harmony with our clients.

COMMITMENT

Both the partners and the team at Fabregat Perulles Sales Abogados *involve themselves personally* in the projects and investments of our clients, acting as real Project Managers on the assignments we are charged with.

INTEGRITY

We offer our clients a *realistic analysis* of each legal issue and propose *feasible and creative strategies*; accompanying our clients throughout the entire process of their projects.

「 Global reach 」

We are the ideal partner for companies who, like us, have an international vision.



Our team has substantial experience both in international transactions and dispute resolution in some of the most relevant international markets for Spain, such as Germany, France, Russia - Eastern countries, Italy, United Kingdom, Norway and Israel. The international scope and vocation of our firm is strengthened by:

International Network.

We maintain long term partnerships with other leading firms located in principal cities of the countries of our economic environment.

Active participation in International Organizations.

Our team takes part actively in multiple international organizations and institutions.



Practice Areas

In Fabregat Perulles Sales Abogados we provide a **highly specialized service** in the practice areas we offer. Through our large experience we offer our clients expert legal knowledge and deliver innovative solutions to complex situations in each project we are entrusted.



We are one of few firms with an **Urban Planning Law** Department, making us the firm of reference for many companies in the sector, as well as for real estate investors.

Real Estate, Construction and Urban Planning.

- Purchase of real estate and real estate companies.
- Construction law.
- Urban planning law.
- Planning management and negotiation.
- Due Diligence on real estate and planning matters.
- Real estate taxation.
- Urban and rural rentals.



Commercial and corporate.

Our solid Spanish legal knowledge combined with our international experience facilitates the success of our client's business.

- National and international commercial contracts.
- Franchise, distribution, agency and other commercial contracts.
- Incorporation of companies/legal structure advice.
- Equity and financing agreements
- Company secretary.
- Shareholders' agreements.
- Compliance.
- Banking and finance law.
- Corporate reorganizations and bankruptcy law.
- Commercial and corporate taxation.
- Procedures regarding competition law (cartels, price-fixing, abuse of dominant position, etc.)
- Unfair competition.



Mergers & Acquisitions.

Our firm takes part in multiple M&A transactions, significantly in the industrial sector. Our services take on special relevance in cross-border transactions where the international experience of our team highly contributes to a smooth and efficient process with a successful outcome.

- Due Diligence.
- International purchases.
- Management buy out/buy in.
- Asset purchase.
- Joint venture agreements.
- International organization.

Family business.

We know and share the philosophy and values of both Spanish and foreign family companies. We understand how family businesses work and this, together with our working philosophy, allows us to design very specific strategies.

- Structure and corporate governance.
- Drafting of family agreements.
- Business succession.

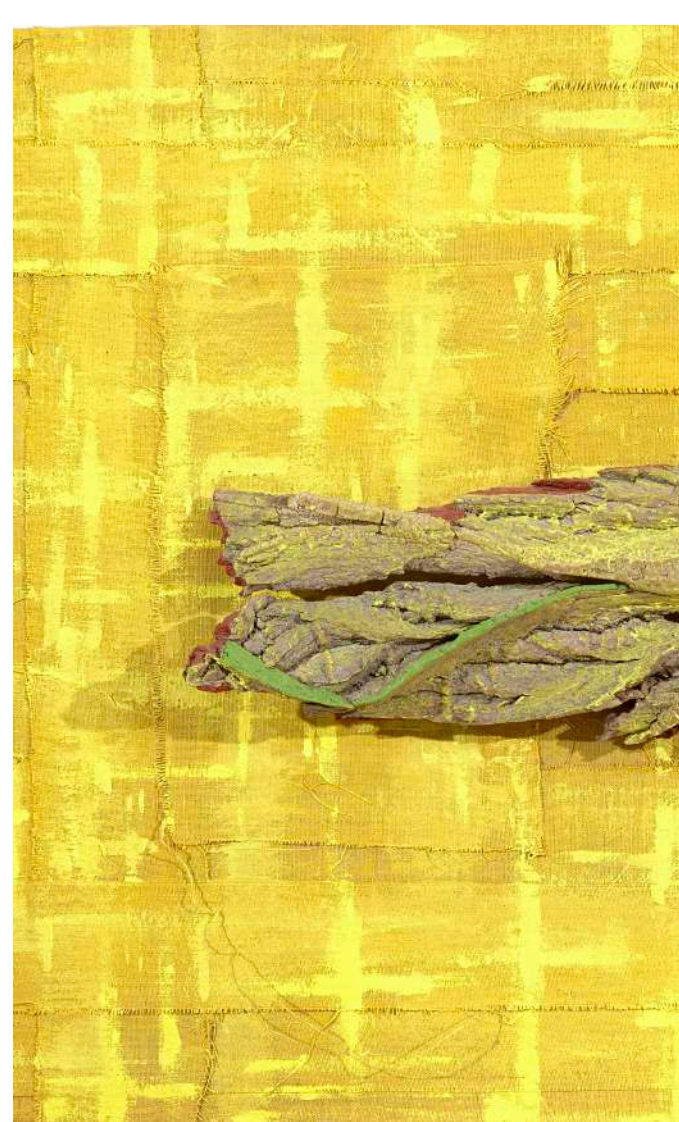
New Technologies.

We counsel Companies operating in any Sector and assess them in any legal matter in relation with:

- Legal Auditing of Internet sites.
- Domain Names.
- Personal Data Protection.
- Electronic Transactions.
- Electronic Commerce.
- Digital Signature.
- Data Processing Agreements of Acquisition, Distribution and License of Software.
- Outsourcing Agreements.
- Commercial Communications.
- Web Sites Development Agreements.

Maritime and Port Law.

We counsel Companies operating in the Maritime and Port Sectors and assist them in their dealings with Shipping Companies, Port Terminals, Passengers, Stowage Companies, Auxiliary Businesses, etc.



Industrial and Intellectual Property Law.

Legal Assessment in relation to all legal aspects regarding agreements, legal action and/or proceedings before all public or private bodies regarding:

- Patent and Trademark Licensing Agreements.
Licensing Rights of Edition, Reproduction, Distribution and Transformation of Data Basis, Literary, Scientific and Musical works.
- Agreements of Artistic Services, etc.
- Advertising Campaigns, Advertising
- Agreements, Advertising Diffusion or Creation.
- Sponsorship.
- Sportive Working Agreements and Agreements of Exploitation of the Image Rights of Sportsmen and Sportswomen.
- Merchandising, Media, Audiovisual Producers.
- Companies in the Entertainment and Telecommunication industry, etc.

Dispute resolution and Arbitration.

Our many years of experience in litigation, significantly in national and international arbitration, enable us to offer counsel to our clients adding value and achieving highly positive results.

At Fabregat Perulles Sales Abogados we pride ourselves on having a solid experience in both domestic and international arbitration. Further, we have an extensive knowledge of the diverse and substantive regulation of numerous industries and sectors enabling us to provide a value-added service to our clients.

Our arbitration practitioners are qualified to provide advice not only during the arbitration process itself while representing clients, but also during the preparatory stage of the arbitration, guiding clients in the selection of site, institutions and arbitration rules, drafting of ad hoc or tailor made arbitration clauses, in addition to the preparatory phases of proceedings.

We provide **first-class litigation legal advice** in a flexible and highly cost-effective manner. Our compact structure reduces our exposure to conflicts of interest, helping to streamline procedure costs and adapt to each individual client's needs.



CONTACT US

BARCELONA

Pza. d'Emili Mira i López, 2

08022 Barcelona

T. +34 93 205 42 31

barcelona@fabregat-perulles-sales.com

MADRID

Fortuny 37, 4º Izq. A

28010 Madrid

Tel. +34 910 38 13 66

mad@fabregat-perulles-sales.com

MALLORCA

C/ Sor Flor Ricomana 2, 1º

07460 Pollença

T. +34 971 53 17 33

mallorca@fabregat-perulles-sales.com



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